

**GATEWAY HEALTH GROUP BOARD OF DIRECTORS
MEETING MINUTES OF OCTOBER 29, 2014
CARVER TOWN HALL**

Attendance:

Carver: Michael Milanoski, Peter Gray

Lakeville: Rita Garbitt

Mattapoissett: Brenda Herbeck

Marion: Gary Carreiro, Chair., Anita Donovan

Old Rochester Regional School District: Laura Kearns

Southeastern Regional Vocational Technical School District: Mark Morris, Vice-Chair

GHG Treasurer: Debra Blanchette

EBS Foran: Edd Byrnes

Absent:

Old Colony Vocational Technical School District: Sarah Griffith

Carreiro opened the meeting at 9:35am

Review of Minutes

Motion to accept the minutes of September by Garbitt

Seconded by Milanoski

Approved Unanimously

Treasurer's Report

Blanchette distributed the September bank summary reports and expense warrant. She did not transfer any funds to the Investment Account because of two reasons. Although we received a \$340K monthly credit adjustment from BCBS, we owe \$448 to HP. There was also a staff change in Carver which delayed their monthly payment to the Group. Byrnes is still awaiting a resolution on the large claim re-insurance issue with Medicare & HP, which should result in a reimbursement for over \$500K. Carreiro recommended that the meeting with Rockland Trust to review the Investment Account be postponed.

Motion by Garbitt to accept the Treasurer's report

Seconded by Kearns

Approved Unanimously

Joint Wellness

Amy Higgins from BCBS and Dave Kaiser from HP stated that they both will have wellness websites up and running for the Group by 4/1/15. Discussion ensued on when to begin promotional materials, when to launch the programs, how much to earmark for rewards and how to administer the FitBit incentive. It was decided that the Promotional materials would begin 1/1/15 and launch date would be 4/1/15. Members would have 3 months to access the generic websites before the Gateway links are activated. Links would be placed on Gateway's website. Kaiser suggested the carriers could present seminars on health issues during that 3-month period to help build momentum. Most entities agreed that the launch date should be the same for both programs to avoid confusion. It was agreed that the Group would purchase 60 FitBits (5% of 1200 members) at an approximate cost of \$3,000. Members who complete an online Health Assessment during the month of April would be eligible for entry into a drawing. It was agreed to earmark \$30K for rewards, which includes the cost of FitBits. The carriers will have all promotional materials by the Group's December meeting.

Voluntary Benefits Update

Capone updated the Group on changing their name to Mosaic, stating that the change allows them to be a true consulting company with the ability to offer more products and services to their clients. They were approached by MassMutual, whom they feel have the best investment platform with the lowest cost, for 457 & 403b plans. Mosaic can provide individualized analyses of pension & Social Security retirement benefits. They are planning to have a benefits webpage for each client, which would include descriptions of all benefits offered to its employees.

Armbrust discussed the challenges they faced in getting employees to understand what Mosaic's purpose is; and he related some cases where they made a difference in employees' "wealthcare". Both thanked the Group for the opportunity to serve.

Byrnes Report

Byrnes predicted a 4% rate increase for FY 16, which included 2% for ACA fees. He is creating step-by-step manuals for adopting ss. 21-23. He stated the target start date for Medex II is 3/1/15. All IAC meetings & seminars for educating retirees need to be completed.

Old Business

The RFP is in progress. Byrnes stated that if the Gateway board votes to change to one carrier, it would eliminate the need for entities, whose collective bargaining agreements specify carriers, to negotiate that change.

New Business

Milanoski distributed Carver's Health Insurance Strategic Planning Considerations report prepared by Longfellow Benefits. The report discussed four options: Carver remains with Gateway, Carver joins the GIC, Carver joins the MMHG and Gateway joins the MMHG. The report indicated a significant savings to Carver and the Group as a whole by joining the MMHG. Carver's meeting on the report is tonight, Oct. 29, 2014. Discussion ensued regarding Carver officials' reactions to the report and the potential impact of Carver's leaving the Group. Byrnes will prepare an analysis.

Motion by Garbitt to invite Tom O'Brien, from the MMHG, to the next meeting.

Seconded by Kearns

Approved Unanimously

Next Meeting

Next meeting date was set for November 13th at 9:30 in Carver.

Motion by Garbitt to adjourn at 12:05pm

Seconded by Kearns

Approved Unanimously

Respectfully Submitted:

Brenda Herbeck

Secretary